

PRE / POST EXPORT FINANCE

Supporting UK exporters

Free Consultation Call

or Apply Now

POSFIN CAPITAL

OUR SERVICES

Expert Trade Finance knowledge and our ability to structure ongoing trade flows that will ultimately lead to successful funding.



Pre/Post Export Finance

What are your aspirations as a business right now?



Trade Credit Insurance

Can fast track applications and increase limits.



Bespoke Structuring & Packaging Support

We arrange facilities with banks to enhance working capital to grow the business.

PRE/POST EXPORT FINANCE

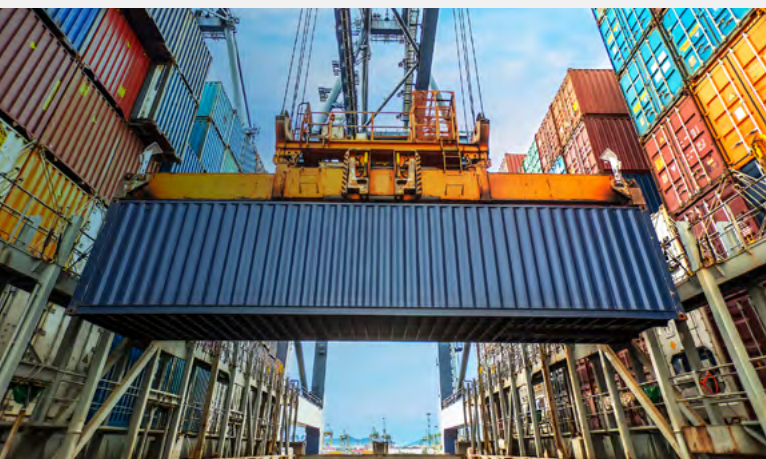
- UKEF Government support welcome
- Invoice Discounting

UKEF Buyer Programme Support:

Why Posfin believes this is the greatest opportunity for UK post-shipment exporters ever:

- Advance Payment from Buyer – 15% (to Supplier/Bank)
- Goods are shipped and received – Bill of Exchange completes (BOE received by bank)
- Bill of Exchange is then Discounted (85% balance = 100% total) paid to the UK Seller
- Buyer has a minimum 12 months to repay the bank, benefiting from a UK cost of funds base.
- Seller fees for Letter of Credit and Bill of Exchange, is passed onto the buyer
- UKEF guarantees the bank 100% in case of default – zero bank risk
- Limits can be increased by bank where Trade Buyer Insurance is supported
- Limits are based on individual contracts up to GBP £30mn, with multiple contracts permitted
- Feasibility on buyer for their limits and seller for UKEF to approve support





TRADE CREDIT INSURANCE

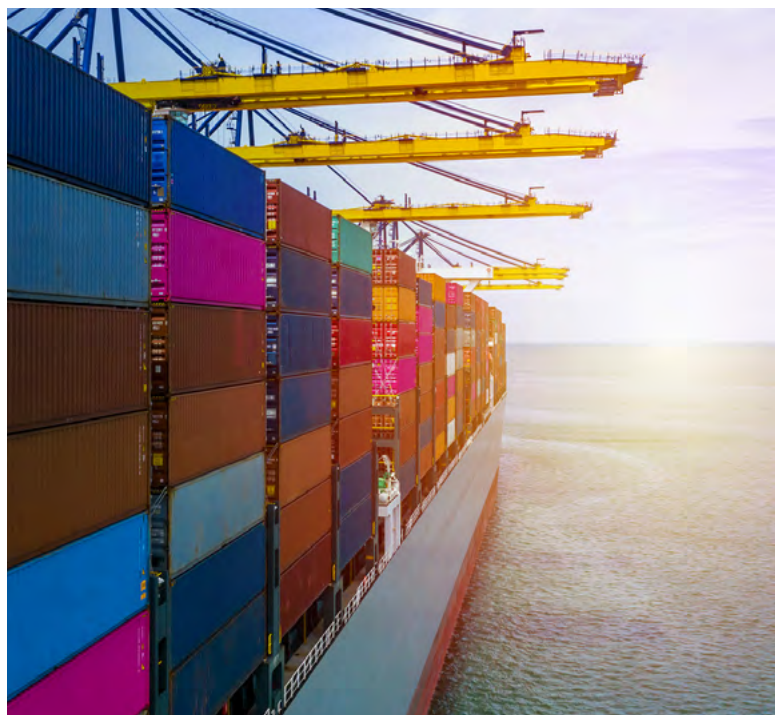
- Insured Invoice discounting – flexible payment terms
- Insure the bank against losses to enable funding
- ‘All Buyers’ or ‘Part Buyers’ policies
- Multi-Insurer Stack – whole of market access
- Insurance premium can be structured

“Under an insured buyer programme, the seller does not need to worry, because the insurer will look at the credit standing and track record of the buyer. This brilliant product only applies to Post Shipment Finance as the insurer shares a similar risk perspective to that of a bank.”

Byron Hill – CEO of Posfin

BESPOKE STRUCTURING & PACKAGING SUPPORT

- Expert Trade Finance knowledge
- Ability to structure ongoing trade flows or a transaction
- Covers all stages of the application process from:
 - Initial engagement, successful introduction via a detailed ‘lender ready’ presentation, deal packaging, discussions with potential investors
- Further assistance with onboarding and structure of the facility
- Will be acceptable to a bank, sponsor or a non-bank financial institution
- That will ultimately lead to successful funding
- In line with a company’s growth aspirations
- If you already have a bank facility, then excellent, we will arrange additional complimentary facilities with other banks to increase your trade flows.



Free Consultation Call

or [Apply Now](#)

Byron Hill | Chief Executive Officer



0777 3339 444



byron.hill@posfincapital.com

Posfin Capital Ltd